WealthGrid | CONSULTANCY

CAPABILITY STATEMENT · WEALTH GRID 2.0 · 2026

A house of expertise for capital, systems and growth.

Grant- and donor-funded advisory is our headline service. Around it: finance and credit advisory, full digital transformation, and two signature products — Family Office as a Service and Revenue Streams. Hybrid fee: retainer plus success fee. Arabic and English by default.

WHO WE ARE

One house, senior people on every file.

Established in Cairo in 2016; under new ownership and board since 2021; Wealth Grid 2.0 in 2026. Our partner Mohamed Sharaf has been an accredited consultant under the EBRD's enterprise advisory programme since 2021.

2016
Established in Cairo · new ownership and board since 2021

20+
Corporate and SME clients served

Since 2021
Our partner has been an EBRD-accredited advisory consultant

7
Ventures in the studio portfolio — live, in pipeline and paused

SIGNATURE PRODUCTS

SIGNATURE PRODUCT

Family Office as a Service

Group diagnosis plus end-to-end digital transformation — we design, build and hand over. An advisory, design and build service; not asset management.

For: family business groups with several companies, second-generation owners, and holding and group CFOs.

SIGNATURE PRODUCT

Revenue Streams

Capital via licensed financiers (investment, mezzanine, Sharia-compliant finance); grants & ESG for the client or its customers; business development on commission.

For: SMEs, mid-market companies, exporters and manufacturers that need capital, programme funding or new buyers.

CORE SERVICES

Grant & donor-funded advisory · headline

Senior advisory under development-programme rules; where eligible, the programme co-funds part of the cost.

For: SMEs in Egypt and the region that may be eligible for donor- and DFI-funded advisory.

Finance, credit & mid-market

Business plans, models, credit readiness, market entry, restructuring and transactions.

For: SMEs, mid-caps and growth companies preparing a round, a facility or a transaction.

Full digital transformation

Strategy, processes, systems, data, automation and AI — built and handed over.

For: SMEs, mid-caps and groups whose systems, data and processes hold growth back.

HR · Marketing · Business development

Core services on a retainer or a fixed scope.

For: scaling SMEs whose growth is outpacing their HR, marketing and sales capacity.

SELECTED MANDATES · ANONYMISED

Work that closed, not slides that sat.

2023 · SAUDI ARABIA & DUBAI

Food & beverage · restaurant group

Expansion study: market and financial research, investment support

2023 · EGYPT

Industrial manufacturer

Full feasibility study for a pipes-factory investment decision

2023 · SAUDI ARABIA

Consumer growth company

KSA expansion: market study, financial model and investment teasers, then investor approach

2024 · SAUDI ARABIA (MARKET STUDY)

Heavy-vehicle spare parts

Market research report, recommendations and board deck — with monthly programme review meetings

2024 · SAUDI ARABIA

Services operator

Two KSA market studies — cleaning services; home healthcare & elderly care

2023 · SAUDI ARABIA

Project sponsor

Feasibility study and investment memo; project-finance advisory from credit file to bank approach

2025 · EGYPT → UAE & KSA

B2B SaaS & AI-logistics company

Market study, business plan and projection model, investment teaser — delivered Apr–Aug 2025 with a completion report

2022 · EGYPT

Animal-feed producer

Five-year business plan

2026 · ONGOING · SAUDI ARABIA

Retail group

Capital and transaction advisory mandate

HOW WE WORK

1–2 weeks

Scope & diagnose

We agree the question, gather the data and tell you early if the answer is uncomfortable.

3–6 weeks

Design & build

Models, files, systems and plans built by senior people — with you in the room, not behind a curtain.

1 week

Challenge

We stress our own work as a credit committee, investor or programme reviewer would — then fix what breaks.

Ongoing

Deliver & hand over

We present to your board, bank, investor or programme — and stay until it closes or goes live.

Engagement model — hybrid

Hybrid by design: a retainer that funds the work, plus a success fee tied to the outcome — a closed round, an approved facility, a completed transaction. Scope, deliverables and calendar are agreed in writing before we start. Where an engagement qualifies under a development programme, part of the consultant cost may be co-funded; the programme sets the rules, and

LEADERSHIP

Founder, Partner and General Manager.



Mohamed Hisham Fawzy

FOUNDER

21+ years since 2005 across corporate and SME banking, trade finance, leasing, innovation and venture building. Sets Wealth Grid's direction and founded its Venture Studio. Former General Manager, Head of Innovation & Strategic Ventures, Banque Misr. SME strategy consultant on the EBRD's advisory programme since 2021.



Mohamed Sharaf

PARTNER

Accredited consultant on the EBRD's advisory programme since 2021 — strategy work for founder-led companies. 15+ years across corporate banking, government programmes and technology. Investment Director, Bin Baz Economic Group.

AS

Aslam Shiboun

GENERAL MANAGER, WEALTH GRID CONSULTANCY

SME banking and SME lending background, with hands-on SAP and ERP systems expertise and a consultative approach to growing companies. Leads the consultancy: delivery, pipeline and the signature programmes, reporting to the founder.

Career institutions are named as text only. Banque Misr is a past role of our founder, not a Wealth Grid client.

Start with one question.

Book a 30-minute call: **calendly.com/mohamed-hisham/30min**

available4u@wealth-grid.com · Mohamed Hisham Fawzy, Founder — mohamed.hisham@wealth-grid.com · Mohamed Sharaf, Partner — mohamed.sharaf@wealth-grid.com

Cairo, Egypt · www.wealth-grid.com